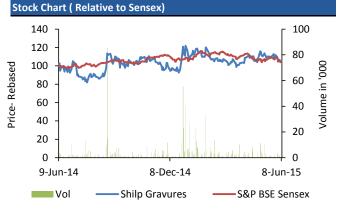


#### June 8, 2015

34 3, 2023	
СМР	Rs. 47.3
BSE Code	513709
BSE ID	SHILGRAVQ
High/Low 1Y (Rs)	59.5 / 30.1
Average Volume (3M)	2,571
Market Cap Full/Free	26 / 12
Float (Rs. Cr)	20 / 12

Shareholding %	Mar-15	Dec-14
Promoters	60.12	6.07
FII	-	-
DII	-	-
Public & Others	39.81	39.93



Stock Performance (%)	1M	6M	1Yr
Shilp Gravures	-7.0	9.9	5.8
S&P BSE Sensex	-3.6	-4.6	3.7

Financials	4QFY15	4QFY14	Y-o-Y
Revenue	18.8	16.0	17.3%
EBITDA	3.8	4.0	-4.2%
Net Profit	1.6	0.2	669.6%
EPS (Diluted)	2.62	0.34	-
EBITDA Margin	20.3%	24.9%	-
Net Profit Margin	8.6%	1.3%	-

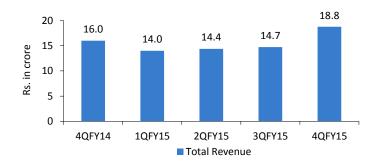
Common size Analysis	4QFY15	4QFY14	TTM
COGS / TR	38.6%	34.7%	34.1%
Emp. Cost / TR	22.9%	21.7%	24.6%
Other Exp. / TR	18.2%	18.8%	20.6%
Interest / TR	3.2%	4.5%	3.8%

- 1. Financial Year ends on March 31.
- 2. Financials are on a Standalone basis.
- 3. All figures in Rs. crore except for per share data.
- 4. TR stands for Total Revenue

# **Quarter Review-Mar' FY15**

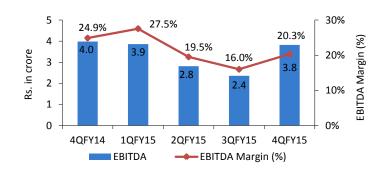
### Revenue rose on Y-o-Y and Q-o-Q

Total revenue rose by 17.3% to Rs. 18.8 crore in 4QFY15 against Rs. 16.0 crore in 4QFY14.



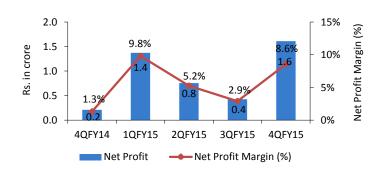
## **EBITDA** margin fell over the year

Increased in COGS and Employee cost as a part of Total Revenue has led to a fall in EBITDA margin.



# Net profit margin rose over the year

Fall in Tax out flow and increased in other income has led to an surged in Net Profit Margin.





# **Summary Financials\***

Particulars (Rs. Crore)	4QFY15	4QFY14	3QFY15	Y-o-Y %	Q-o-Q %	TTM	FY15	FY14
Net Sales	18.8	16.0	14.7	17.2%	27.4%	61.9	65.9	60.4
Other Op. Revenue	0.0	(0.0)	0.0	-	-	0.0	0.0	0.0
Total Revenue	18.8	16.0	14.7	17.3%	27.4%	61.9	65.9	60.4
Cost of Goods Sold	(7.2)	(5.6)	(6.1)	30.5%	18.9%	(21.1)	(26.5)	(22.4)
Gross Profit	11.5	10.5	8.6	10.2%	33.4%	40.8	39.4	38.1
Employee Costs	(4.3)	(3.5)	(3.9)	24.1%	10.8%	(15.2)	(15.8)	(13.4)
Other Expenditure	(3.4)	(3.0)	(2.4)	13.3%	42.0%	(12.7)	(10.9)	(11.5)
EBITDA	3.8	4.0	2.4	-4.2%	62.1%	12.8	12.8	13.2
Depreciation	(1.7)	(1.7)	(1.6)	-3.1%	0.9%	(6.4)	(6.5)	(6.6)
EBIT	2.2	2.3	0.7	-4.9%	204.5%	6.4	6.2	6.6
Finance Cost	(0.6)	(0.7)	(0.6)	-15.2%	-4.2%	(2.3)	(2.5)	(2.6)
Other Income	0.9	0.0	0.7	\$	32.1%	1.8	1.7	0.5
Exceptional Items	0.0	0.0	0.0	-	-	0.0	0.0	0.0
PBT	2.4	1.6	0.8	52.8%	224.8%	5.8	5.4	4.4
Income Tax	(0.6)	(1.4)	(0.3)	-59.7%	74.3%	(1.4)	(1.4)	(3.0)
Profit after Tax	1.9	0.2	0.4	\$	345.3%	4.4	4.0	1.5
Extra Ordinary Items	0.0	0.0	0.0	-	-	0.0	0.0	0.0
Minority Interest	(0.3)	0.1	0.0	-	\$	(0.2)	(0.2)	0.3
Net Profit	1.6	0.2	0.4	669.6%	285.4%	4.2	3.8	1.8
Rep. Basic EPS	2.62	0.34	0.69	-	-	6.77	6.16	2.96
Rep. Dilluted EPS	2.62	0.34	0.69	-	-	6.77	6.16	2.96
Equity Capital	6.1	6.1	6.1	-	-	6.1	6.1	6.1
Face value	10.0	10.0	10.0	-	-	10.0	10.0	10.0

Source: Company Financials, ICRA Online Research TTM-Trailing twelve months \* All figures are on Standalone basis

PL: Profit to loss, LP: Loss to profit NA-De-growth due to loss in both the year; \$: Percent Change is huge due to base effect.

### **Contact Details**

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